

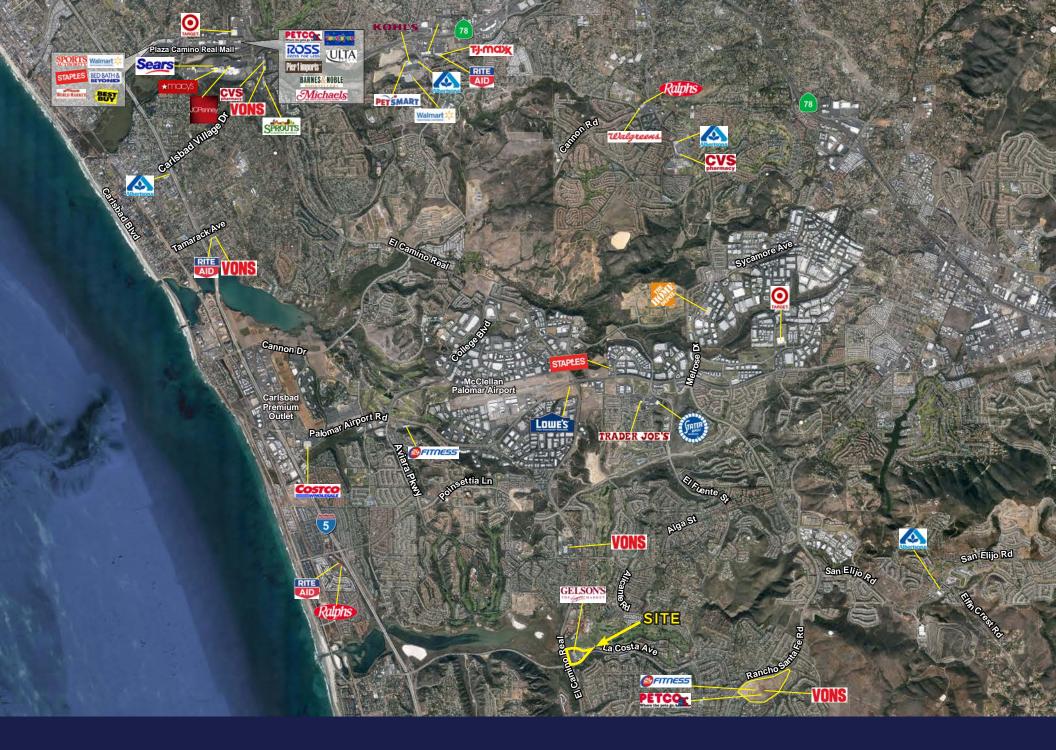
PROPERTY HIGHLIGHTS

- Retail or medical use
- Located in the heart of La Costa, serving a very affluent trade area with the nearby communities of Carlsbad, Encinitas, La Costa, Rancho Santa Fe, Del Mar, and Solana Beach
- The area has a median household income of \$106,536 within a THREE-mile radius of the property
- Carlsbad Research Center (4.5 million square feet) is within close proximity to the property (5.3 miles)
- Annual events of LPGA KIA Classic at Hyatt Aviara and WTA Tennis at La Costa Resort bring additional customers to the trade area
- Due to the lack of specialty retail centers, the area has a pent up demand for upscale retail users



Gelson's





LA COSTA

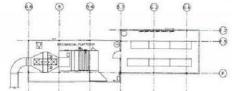
SITE PLAN

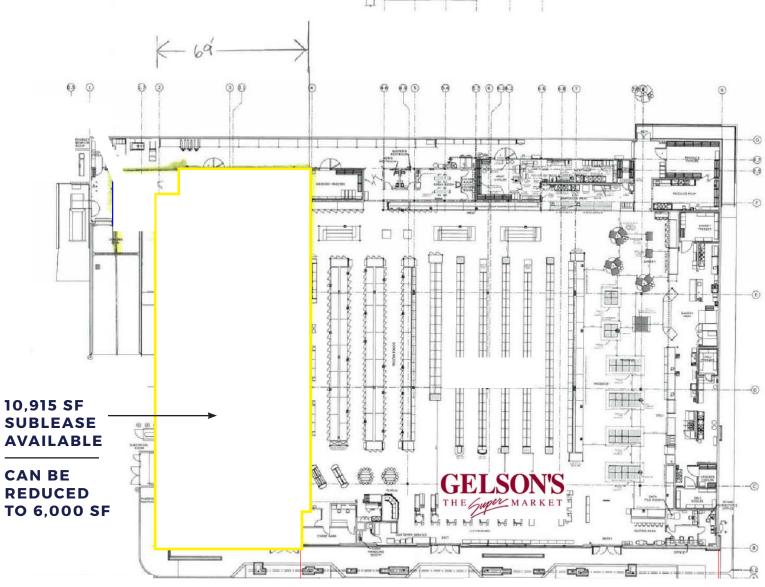


La Costa Plaza Tenant Directory Total GLA: 50,259					
NO.		TENANT			
7660		Gelson's			
7662	#101	H&R Block			
7662	#102	Rudy's Taco Shop			
7762	#103	Flippin Pizza			
7668	#101	La Costa Animal Hospital			
7668	#102	Beasley Cleaners			
7668	#103	Nail 2000 Plus			
7668	#104	Postal Annex			
7670	#101	Supercuts			
7670	#102	Coastal Premier Properties			
7670	#103	Golden Spoon			
7670	#104	Broken Yolk Cafe			
7680	#101	Starbucks			
7680	#102	Bruegger's Bagel Bakery			
7680	#103	Thai Pasta			
	#101	Opus Bank			

The information above has been obtained from sources believed to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used are for example only and do not represent the current or future performance of the property. The value of this transaction to you depends on tax and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine to your satisfaction the suitability of the property for your needs.

FLOOR PLAN





EXPANDED DEMOGRAPHIC PROFILE

Estimated 2016 · Calculated Using Proportional Block Groups

7660 El Camino Real | Carlsbad, CA

THE POPULATION	1 MILE	3 MILES	5 MILES
Estimated Population (2017)	10,344	97,292	166,453
Forecasted Population (2022)	10,824	102,580	176,009
Households	• 4.453	37.712	65.087
Households	4,433	37,712	03,007
AVG HHD INCOME			
Estimated Avg Household Income	\$143,006	\$146,062	\$136,621
Estimated Median Household Income	\$104,851	\$106,536	\$98,831
\$\$\$ PER CAPITA INCOME Est. Proj. Per Capita Income	\$61,087	\$56,838	\$53,468
\$\$ OTHER INCOME			
Est. Proj. Median Disposable Income	\$80,507	\$81,447	\$75,724
* DAYTIME DEMOS			
Total Number of Employees	8,655	89,823	200,210

TTT RACE & ETHNICITY	1 MILE	3 MILES	5 MILES		
White	8,951	79,337	134,528		
	86.53%	81.55%	80.82%		
Black or African American	81	1,033	1,955		
	0.78%	1.06%	1.17%		
American Indian & Alaskan Native	25	362	669		
	0.24%	0.37%	0.40%		
Asian	694	7,465	12,328		
	6.71%	7.67%	7.41%		
Hawaiian & Pacific Islander	15	139	273		
	0.15%	0.14%	0.16%		
Other Race	181	4,574	9,029		
	1.75%	4.70%	5.42%		
Two or More Races	398	4,382	7,670		
	3.85%	4.50%	4.461%		
TH AGE DISTRIBUTION					
Median Age	49.8 yrs	42.8 yrs	42.7 yrs		